



Masters of Robotics and Motion Control



YASKAWA Electric No. 1 in Automation

YASKAWA Electric is the leading global manufacturer of inverter drives, servo drives, machine controller, medium voltage inverters, and MOTOMAN industrial robots. Founded in 1915, YASKAWA has been a pioneer in motion control and drive technology, launching product innovations, which optimise the productivity and efficiency of both machines and systems.

In almost 100 years of company history, YASKAWA products and solutions have helped to drive automation processes in many different industries such as mining, steel, machine tools, automotive, packaging, woodworking, textiles and semiconductors.

YASKAWA Europe A European Partner

From its headquarters in Eschborn, Germany, YASKAWA provides professional mechatronic and robotic solutions to companies throughout Europe, the Middle East, Africa and countries of the former Soviet Union. Offices in these regions and production facilities in 4 countries ensure that YASKAWA is always close to its customers, taking care of urgent requests within 24 hours.

- Founded in 1915
- 8,200 employees worldwide
- Installed units:
- 16 mio inverter drives
- 9 mio servo drives
- 230,000 industrial robots
- Over 1.8 mio produced inverters per year
- Over 800,000 produced servo motors per year
- 20,000 produced robots per year
- Over 60 subsidiaries worldwide

(FY 2010/2011)

A Total Solution Partner with 3 Core Businesses

Drives & Motion

With its wide range of general purpose and customised inverter drives & motion control products, YASKAWA provides automation solutions for all kinds of industrial applications.

Robotics

Factories all over the world are using MOTOMAN industrial robots. With a wide range of robot types, YASKAWA provides industrial robots for any application or market as well as turnkey solutions.

System Engineering

Offering a wide range of solutions, advanced YASKAWA system engineering technology meets the needs of modern society from large industrial plants to public facilities.

YASKAWA Electric 1915 Manufacturing Co. established as a limited

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partnership

YASKAWA Electric Manufacturing Co. Ltd. established

Technical tie-up with 1954 Brown, Boveri & Co, Ltd. (Switzerland) for DC motors

Yukuhashi plant opened

1958 DC servomotors "Minertia motor developed

Kokura plant opened First DC disc motor



1961



- Over 1,000 employees in Europe
- 30 offices
- 5 production sites
- European product development with global resources

Mechatronics[®] (registered trademark since 1972) YASKAWA Electric created the term "Mechatronics". The term is well known among engineers in all industries. It enhances machinery performance by electronics and information technology to control machines.



YASKAWA Drives & Motion

YASKAWA's mechatronic technology and products are used in a wide range of industrial applications from electronic component manufacturing systems to mining, from general machinery to customer-specific machine systems. YASKAWA advanced mechatronic equipment and rich expertise is making a real contribution to productivity improvement and efficiency in industries worldwide.

YASKAWA Robotics

MOTOMAN industrial robots from YASKAWA are well known for high performance and excellent quality. MOTOMAN provides an effective human-machine interface and offers the optimal solution for a wide range of needs.



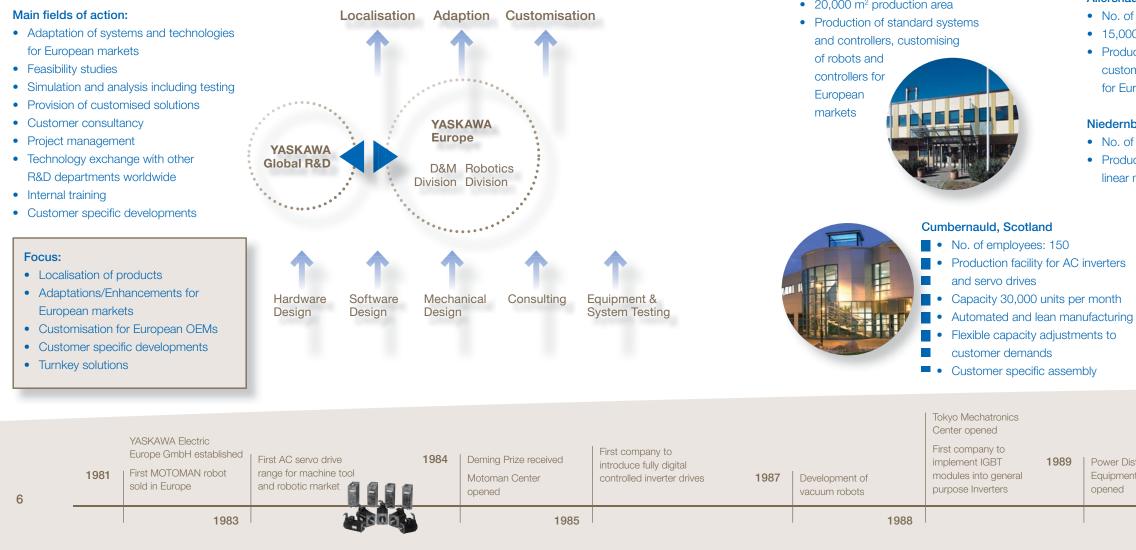
| 4 _ | | servo drive with large capacity | 1968 | Hard-wired NCs developed | Nakama plant opened | 1972 | "Mechatronics" trademark registration | | NC "YASNAC", incorporating a microcomputer, developed | ir | articulated typ ntroduced |
|-----|------|---------------------------------|------|-----------------------------|--|------|--|------|---|----|------------------------------|
| | 1966 | Cup-Motor – first DC | | | SF6 gas rotary-arc load breakers developed | | | 1974 | Domestic production of floppy disk drives started | | The MOTOM |





YASKAWA Local Development

Highest quality, market driven products and customised solutions are the basis of the YASKAWA success. Especially in European markets this claim requires highest levels of competence and flexibility of the YASKAWA R&D engineers. Technical expertise, working in international networks and detailed knowledge of markets and customer specific applications are the key factors in which YASKAWA excels. Over 50 specialists at 6 European locations enable YASKAWA to provide components and solutions to satisfy local market needs and specific customer demands.



YASKAWA **European Production Network**

YASKAWA belongs to the top drives and robotics manufacturers in Europe. With this in mind, YASKAWA has set up a European production network in order to supply tailored devices according to local market needs. YASKAWA facilities are the most modern of their kind with state-of-the-art production and dedicated testing facilities.

Torsås, Sweden

- No. of employees: 200
- 20,000 m² production area



Allershausen, Germany

- No. of employees: 200
- 15,000 m² production area
- Production of special systems. customising of robots and controllers for European markets

Niedernberg, Germany

- No. of employees: 20
- Production of standard and customized linear motor sliders and systems



Ribnica, Slovenia

- No. of employees: 100
- 10,000 m² production area
- Production of standard components and systems



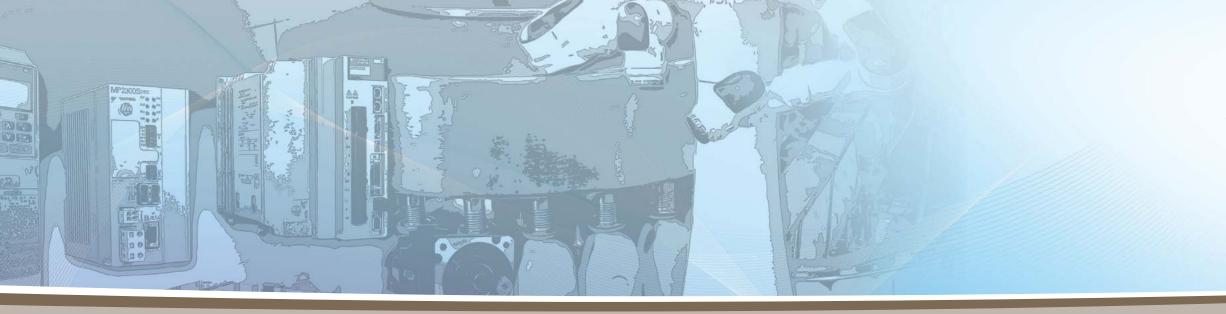
Power Distribution Equipment plant opened

Live-line maintenance robot developed First fully digital AC servo drive with precise torque, speed, and position control

1991

Corporate name changed to YASKAWA Electric Corporation

AC servo ∑ (Sigma) series developed



YASKAWA Sales & Application Support

Sales Network

- Direct sales channels
- Distributors
- Svstem integrators
- OEM sales channel
- End customers
- Automotive, Tier 1 channel

Pre Sales Activities & Application Support

- Software programming
- Sizing & Selection
- Integration
- Commissioning

Dedicated experienced Engineering Teams

- Drives product line
- Servo & controller product line
- Robot product line





Focus:

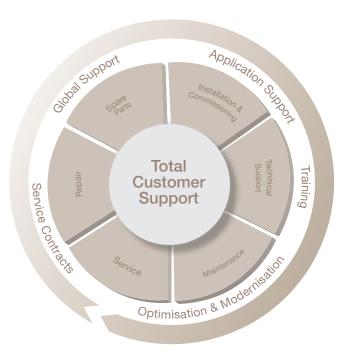
- Product line specific technical support
- Application specific support
- Customer trainings

1995

- Customer/application specific SW development
- Field application support

YASKAWA **Total Customer Support**

YASKAWA Europe provides dedicated service and support for machines and systems in a number of industries. They are geared to support customers, enabling them to operate cost-effectively and achieve the best results for their own customers. YASKAWA service and support technicians, engineers and specialists are highly skilled and assure extensive expertise across the entire product life cycle. Developing made-to-measure solutions for our customers company is included as well as installations, assemblies and commissioning support.



| | | 1993 | YASKAWA Electric Ltd. established for production of AC di |
|-----|---|------|---|
| 992 | Σ-I Series – very compact amplifiers and motors | | AC Servomotor shipments reach 1 million units |
| | | | |



1994

Shanghai Office and Beijing service centers established

Local production of robots was first started in the USA and Sweden First company to develop vector control inverters for general applications

1996

General purpose AC drive manufacturing joint venture companies established in Shanghai and Malaysia

Development for 1997

commercializing superenergy-saving variable

Development for commercializing robot speed drive "VSfor high-clean class "MOTOMAN CR series"

1998



The extensive YASKAWA support network of service offices and local partners all over Europe and the world ensures high-quality after-sales services and engineering support. Backed by more than 25 years of experience, this global network supports your initial start-up, offers comprehensive service packages and facilitates modernisation.

YASKAWA Service & Support includes:

- Product application support
- Process optimisation and product modernisation
- Installation and commissioning
- Service, warranty and maintenance contracts
- Preventive maintenance
- Product, application and maintenance training
- In-house and on-site repairs
- Extensive failure reports
- Spare parts
- Inventory and logistic program
- Failure analysis and elimination

| MOTOMAN production reached 50,000 mark | 1999 | In Japan established joint venture for industrial |
|---|------|--|
| AC servo production reached 2 million mark | | drive systems with Siemens AG (Germany) |



YASKAWA Academy **European Training Centers**

Optimise your production processes and increase your efficiency by training your staff at the YASKAWA Academy. Our qualified instructors and teachers are constantly trained to provide technical know-how and experience in training facilities all over Europe.

AC servo production

reached 3 million mark

FINLAND YASKAWA Academy RUSSIA • With 1,700 m² of conditioned training in the YASKAWA Academ BENELUX HQ Germany premises one of the largest CZECH YASKAWA Academy training centers for Motion Control and UK YASKAWA SLOVENIA Robotics in all Europe YASKAWA Academ FRANCE • "AZWV" certified training concepts YASKAWA Acade Hands-on Trainings SPAIN/PORTUGAL • State-of-the-art demonstration units • Advanced presentation technologies SRAEL Multilingual trainings • 16 Training Centers in Europe ITALY rtifiziert nach AZW AZW∖ Zertifiziert Registriernummer: A91003 2006 AC servo production reached 4 million mark Motoman Robotec The YASKAWA Solution 2003 MOTOMAN production Czech s.r.o. Founded 2000 First company to develop 2005 Commercialized Center established reached 100,000 mark motor-friendly 3-level First special robot for the new-generation

Yahata-higashi plant

opened

shielded arc-welding

application

2004



opened

150,000 units.

industrial robots (dual-

arm robot & arm robot)

First Matrix Converter Drive

Joint venture of CNC 2002 systems with Siemens AG

control general purpose

inverter

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